

Full time / Part time in Augsburg

Pre-Sales Consultant

soffico develops software solutions for digital transformation. Our integration platform Orchestra forms the backbone of digitalization for our international customers and partners. As a successful, fast-growing company we are looking for YOU to join our office in Augsburg.



WHY YOU?

- You have a successfully completed degree or training, ideally with a technical focus (e.g. business informatics or industrial engineering).
- You have experience in describing technically complex contexts for different target groups.
- You enjoy dealing with customers and have very good communication and presentation skills.
- You work in a structured manner and offer a high level of service orientation.
- You bring a high degree of personal responsibility and want to actively contribute your ideas.

Then you are exactly right with us!

YOUR EXCITING TASKS

- You work closely with Sales, Product Management, Marketing and Consulting.
- You accompany the sales process as a technically competent partner for sales and customers
- You lead technical workshops and product or project presentations.
- You design solution architectures on the basis of our Software Orchestra according to the needs of our customers
- You present best practices and reference projects on a technical level with customers.
- You participate in trade fairs and events and represent the company to the outside world.

YOUR BENEFITS



Flexible
Work design



versatile
entry opportunities



Uncomplicated
Application process



Promotion of
personal development



30 days vacation
(with 5-day week)



Attractive mobility
offers (e.g. job bike)



monthly
Team Events



Fruit, coffee / tea
and often cake!



Space for
creative ideas

Apply Now!

Please send us your resume and cover letter, indicating your earliest possible entry date by e-mail to:

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